**Case study role play instructions – Rainville Asset Rationalisation**

There will be two separate Skills Workshops where participants will be part of a role play. The first Skills Workshop will occur at the beginning of the second day in Session 3. The second Skills Workshop will occur towards the end of the second day in Session 4.

Each Skills Workshop will have two groups working simultaneously and within each group there will be two facilitators working together and an Observer – see details below.

**Facilitators role** – co-facilitating the session using one activity from the Plan. Work together and share the load.

**Observers role** – your main task is to identify and record what facilitation elements and skills you observe being used in the role play. Refer to previous sessions.

**Participants role** – invest in the character you have. Consider how you want to contribute to this session and what pitch you are making.

**Skills session # 1:**

The purpose of this session is to develop a set of criteria that will guide the prioritisation of the assets that should be divested in the first year. The outcome of the session is the agreed set of criteria. The list of assets has not yet been shared and so there is no need to choose any of the assets yet – that is the next session.

A plan for the facilitated event is outlined in the next page. Facilitators should use this is a guide for planning and running the specific activity to achieve the purpose as outlined. A blank frame is available for you to use if you need - see frames 7 and 8.

**Skills session # 2**

The purpose of this session is to introduce the listed assets (43 of them) and then apply the agreed criteria to the list of assets and get to a further shortlist that helps achieve the $400k target. (Assume all of the data including descriptions, photos, the value and depreciation value of each asset is available to the participants in this session). Planning template is available to use in frames 11 and 12 and frames 13 and 14 are available for use in the role play.

**Skills session # 1 - Plan for Facilitated Event**

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| --- | --- | --- |
| **Time** | **Content - the ‘WHAT’ and the ‘WHY’** | **Process - the ‘HOW’** |
| 9.00 | Welcome and Introduction  Warm - up  Purpose and agenda  Expectations/assumptions  Ground rules - culture | Introduce selves with a story  Ice breaker to introduce each other  Present Purpose and Agenda  Check expectations – paired conversation |
| 9.15 | Body  Choosing prioritisation criteria | Outline the specific task to be completed  Summarise the technical criteria that have been used so far  Explore additional criteria that might be important – paired conversations  Share with larger group  Determine if agreement on all and discuss differences  Ask group members to consider their views on criteria after learning more about the differences  Dotmocracy voting on which if the new criteria should be incorporated |
|  | Conclusion (OFF)  Outcome - a summary  Feedback - expectations and culture  Future - Next steps | Summarise outcomes of what has been developed and what has been agreed  Agree on next steps and who is responsible  Confirm how this will be communicated  Capture results on board or flip chart  Thank you and acknowledgements |